
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: January 1997

Month\Year: 4\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	50%	50%	13 Days	\$1,322	\$112 ¹		3%	AI					\$1,474
Zim Line	25%	25%	30 Days	\$893.00	\$112 ¹		AI	AI					\$1,005
Hanjin	25%	25%	10 Days	\$1,266	\$112 ¹		3%	AI					\$1,416

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: January 1997

Month\Year: 41\41

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	34%	34%	14 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
Hapag-Lloyd	27%	27%	19 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
Mitsui OSK	17%	17%	17 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
COSCO	15%	15%	25 Days	\$950.00	\$112 ¹			AI				17.5 KT	\$1,062
Hyundai	5%	5%	16 Days	\$900.00	\$112 ¹			AI				17.5 KT	\$1,012
Evergreen	2%	2%	19 Days	\$1,046	\$112 ¹			AI				17.5 KT	\$1,158

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: January 1997

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	100%	18 Days	\$1,117	\$112 ¹		9%	AI				17.5 KT	\$1,330

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: January 1997

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Madrigal	100%	100%	15 Days ⁵	\$1,010	\$120 ¹			\$270 ¹				17.5 KT	\$1,392

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Pistachios

Monthly Market Share For: January 1997

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	20 Days	\$1,536	\$112 ¹			AI				17.5 KT	\$1,648

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: January 1997

Month\Year: 2\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	100%	21 Days	\$1,292	\$112		16%	AI				17.5 KT	\$1,611

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L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: January 1997

Month\Year: 5\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	40%	40%	15 Days	\$1,287	\$112 ¹		47%	AI				17.5 KT	\$2,004
Mexican Line	20%	20%	10 Days	\$1,023	\$112 ¹		47%	AI				17.5 KT	\$1,616
Hanjin	20%	20%	11 Days	\$620.00	\$112		47%	\$453 ¹				17.5 KT	\$1,476
COSCO	20%	20%	12 Days	\$1,103	AI		AI			\$300 ¹			\$1,403

1 Rate is per container